



RECENT ALLIANCE MEETINGS

Michigan



David Hollister, (left) Director of Consumer and Industry Services for the State of Michigan presented the luncheon keynote address at the Michigan Alliance program on July 25. He is pictured with ICSC Chair Kathleen Nelson and Michigan Government Relations Co-Chair Dave Prueter (Agree Realty; Farmington Hills, MI).



Michigan's most seasoned retail tenant representation specialists discussed how retail sites are chosen. Moderator: Warren Terrace (First Commercial Realty Development Co.; Southfield, MI). Panelists: Cynthia Kratchman, ICSC Central Division Alliance Co-Chair (Friedman Real Estate Group, Inc.; Farmington Hills, MI), Michael Lippitt (Landmark Commercial Real Estate Services, Inc.; Farmington Hills, MI), Jim Stokas (Stokas Realty Advisors, LLC; Southfield, MI) and Bennett Terebelo (Lakritz-Weber & Company; Southfield, MI).

Ohio



ICSC co-hosted a local Alliance program in Columbus, OH on July 29 with the National Congress for Community Economic Development (NCCED). Candace Baldwin, NCCED's Leadership Development Services Specialist (far right) introduced the members of the Retail Market Analysis, Site Selection, Asset Based Marketing Panel: (from l to r) Brian Higgins (Enterprise Foundation; Columbus, OH), Frances Spencer, SCSM,SCMD (City of Chicago Dept. of Planning & Development; Chicago, IL) and Chris Boring (Boulevard Strategies; Columbus, OH).



Ohio Government Relations Chair Robert J. Berryhill, (Carnegie Management & Development Corp; Westlake OH) delivers the luncheon keynote address at the Columbus Alliance Program. Mr. Berryhill focused on the importance of public sector involvement at ICSC's deal-making meetings and how local governments and non-profits can maximize their participation at these events.

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